

## **Grants Pass Oregon Real Estate**

Grants Pass Oregon Real Estate is diverse to say the least. Subdivisions to large acreage, all within a few minutes of town. Large mansions to small starter homes, we have it all. You can buy on the river or on a mountain and everything in between.

## **Buying Grants Pass Oregon Real Estate**

[Search like the professionals do using the same tools.](#)

When starting your search, there are a couple ways to make it easier. I hear some people like to drive around and look for "for sales" signs. That is a good way to get to know the area. But there are some problems with that method.

For sale signs are usually outdated. They may have an offer pending already, and you won't know it until you have wasted a good portion of your day. Most agents don't change the sign in the yard until after it is closed.

Currently Grants Pass Oregon real estate is moving very fast. So this means that you have to be aware of the home as soon as it comes on the market. So driving around doesn't really work unless you get lucky. By the time you find it, someone else probably has made an offer on it.

It is not an efficient use of time. Try getting an email alert of what you are looking for. You can specify the number of bedrooms, bathrooms size of home and property, and much more. An email will appear in your inbox when a new home is on the market that meets your criteria. This only takes a few minutes to set up and is totally free.

[Free listing alert](#)

### **Listing Alert**

Once you have the list of homes that meets your criteria, you can drive around and look at them. you will get a feel for the neighborhood and start getting an understanding of the market.

If you stuck with me, you are going to get the best tip I can give while searching for a home. If it is not a cash deal, and you need to get financing, get pre-approved first. It will save a lot of time and make your search for Grants Pass Oregon real estate so much easier. If you need help with this step, let us know and we will send you some referrals.

## **Selling Grants Pass Oregon Real Estate**

Do you know the value of your home? There are a lot of tools out there to help determine the value of a home. But automation is not always the best option. Lets take a look and see why.

When the large online real estate depots are trying to automatically value your home, they have no idea of what the neighborhood is like. They don't even compare 'like' homes. For example, if there are several sales in the neighborhood, these services will just lump them together. But with Grants Pass Oregon real estate, you will find that a couple of blocks away is not the same neighborhood at all. What's more is they will use a combination of manufactured homes site built, and effective age to determine the value of your home. This is just not a realistic way to determine value. There is no substitute for a person who knows the area(s) the home is in. I can mean the difference of tens of thousands of dollars.

### Why use a real estate agent?



Real Estate Professional Statistics show that homes sell faster and for more money when using a Realtor. This happens because a professional real estate agent is in the market and aware of the trends. They understand the values of a home because they are selling them. This means that you don't save money when selling a home on your own. Pay the Realtor and get the most you can for the home. When searching for Grants Pass Oregon real estate, make sure you have a real estate agent on your side.